

TRICOR PACIFIC CAPITAL, INC.

Overview

- ❑ A leading private equity firm that invests in profitable, well-managed, middle-market companies primarily located in the West and Midwest regions of Canada and the U.S.
- ❑ Approximately \$1 billion in committed capital under management.
- ❑ Offices in both the U.S. and Canada.

Investment Criteria

Investment Size

- ❑ Businesses with an enterprise value between \$25 million and \$250 million.
- ❑ Add-on acquisitions do not have a minimum enterprise value.

Business Types

- ❑ History of strong, sustainable cash flow.
- ❑ Businesses we understand.
- ❑ Companies with significant market share of a defined or niche market with long term growth opportunities.
- ❑ Canadian Companies that have growth opportunities into the U.S. or U.S. companies that have growth opportunities into Canada.

Industries

- ❑ Manufactured Products
- ❑ Service
- ❑ Distribution
- ❑ Consumer Products

Partnership with Management

- ❑ Tricor looks to partner with highly motivated and capable management teams whose entrepreneurial spirit would be enhanced through significant equity ownership.
- ❑ Tricor can work with existing management to improve the depth of the team as necessary.

Investment Types

- ❑ Tricor pursues acquisitions of public or private companies, management-led buyouts, recapitalizations and sales of subsidiaries of larger companies.
- ❑ Tricor will consider joint ventures with corporate partners and will facilitate succession planning of closely held businesses.

Differentiation

- ❑ Entrepreneurial business approach with ability to move quickly.
- ❑ Long-term investment horizon with focus on value creation.
- ❑ Each Tricor professional has a significant portion of their own personal net worth invested in our funds.

Investment Team

Vancouver

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Chicago

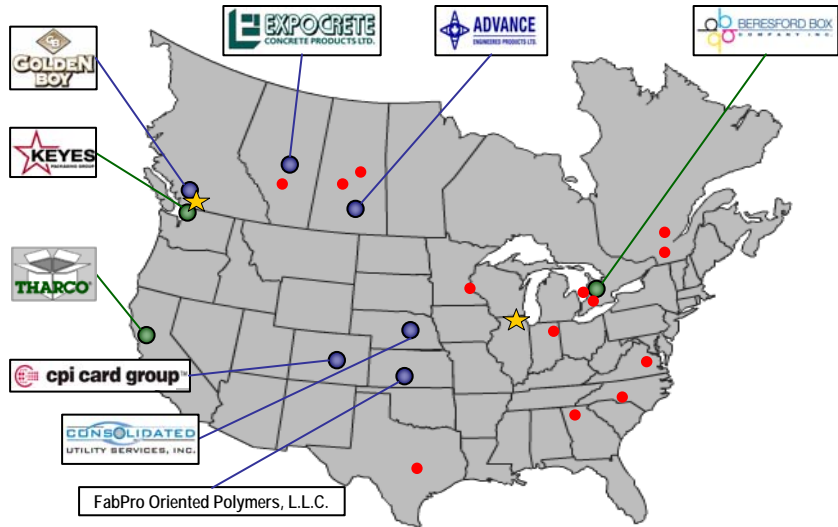
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TRICOR PACIFIC CAPITAL, INC.

Geographic Footprint & Portfolio Company Overview

- Completed 20 transactions in the last 30 months
- Nine portfolio companies
- Combined revenues across our portfolio of approximately \$1 billion with over 4,300 employees and more than 50 locations and facilities across North America

-  Fund III Portfolio Companies
-  Fund IV Portfolio Companies
-  Add-on Acquisitions
-  Tricor Offices




Acquired March 2007

North America's premier provider of a full spectrum of utility damage prevention process services and solutions. CUS's customers include companies in the utility (gas, electric, water, sewer), telecommunications and cable industries. CUS provides critical services that help customers manage cost and service risks associated with damage to their buried infrastructure caused by a broad range of excavation activity. Headquartered in Omaha, NE with operations in the U.S. and Canada.



Acquired June 2007

North America's largest manufacturer of financial payment cards and other laminated card products and services providing innovative card solutions such as magnetic stripe, and contact and contact-less RFID "smart cards" for a variety of applications including credit cards, debit cards, gift cards, loyalty cards, access cards and identification cards as well as a variety of card personalization services. Headquartered in Denver, CO with operations in the U.S., Canada and the United Kingdom.



Acquired July 2007

Leading Canadian manufacturer, marketer and distributor of private label and branded food products, including peanut butter, baking nuts, snacking nuts, trail mixes, raisins, dried fruits and jams. Golden Boy is the market leader in Canada, with a growing presence in the U.S., in the private label peanut butter, dried fruit and raisins product categories. Headquartered in Vancouver, BC with operations in the U.S and Ontario.



Acquired with Management August 2007

Largest Canadian manufacturer of a broad range of specialized aluminum and stainless steel truck tanks and trailers including crude oil, petroleum, dry bulk, chemical and dairy / food grade tanks and trailers, as well as vacuum trucks and systems. Advance's Dumur division is a precision custom metal manufacturer serving primarily the military and agricultural markets. Headquartered in Regina, SK with 14 locations across Canada.



Acquired November 2007

Western Canada's leading manufacturers of specialized, high-quality concrete products including custom manufactured paving stones, stack stones, retaining walls, slabs, cornerstones, masonry blocks, concrete pipe, precast manholes, hollow core, wet cast, specialty precast and other products for the construction, infrastructure, and agricultural markets. Headquartered in Acheson, AB with three locations across Alberta and Saskatchewan.

FabPro Oriented Polymers, L.L.C.

Acquired September 2009

Leading North American manufacturer, developer and marketer of high-performance polypropylene twine, netting and synthetic fibers. The Company's strong technological development and product innovation have established Fabpro as a market leader serving the agricultural, construction and commercial markets. Headquartered in Kingman, KS.



Acquired May 2004

Leading producer and manufacturer of molded fibre packaging for shipping apples, pears, avocados, berries, eggs and other sensitive fruits and vegetables, as well as wines (Keyes Fibre), specialty chemically-treated tissues for storing and preserving fresh pears (Wrap Pack), and plastic packaging for the specialty egg market (Interplast Packaging). Headquartered in Wenatchee, WA with operations in the U.S. and Canada.



Acquired July 2005

Premier independent manufacturer and distributor of a broad range of value-added corrugated, foam and plastic packaging solutions for a variety of customers and end markets in the Western United States. With a network of 11 plants and distribution centres, Tharco produces and distributes 1,600 SKUs of corrugated stock boxes, custom corrugated products, combined packaging solutions, and redistributed supplies. Headquartered in San Lorenzo, CA.



Acquired August 2005

Leading Canadian regional packaging manufacturer serving the food, consumer products, beverage and healthcare industries. Produces folding paperboard-based packaging, specializing in high-quality, multi-coloured printed cartons and also provides other value-added services to its customers, including packaging design, in-house die and print-plate manufacturing, and commercial printing. Headquartered in Waterloo, ON.